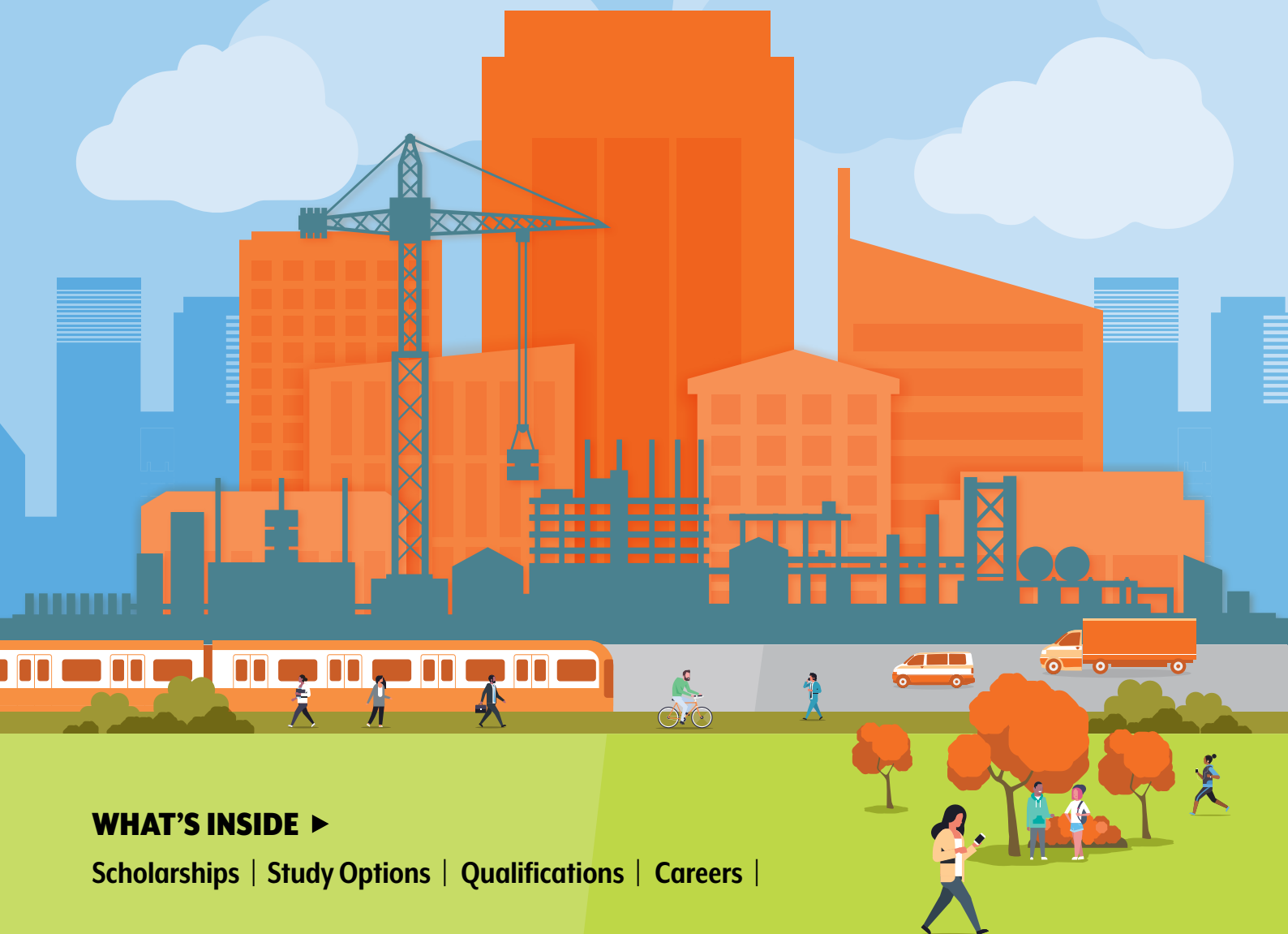




KEYSTONE  
TRUST

EST. 1994

# DO YOU WANT TO **CARVE YOUR OWN FUTURE?**



## WHAT'S INSIDE ►

Scholarships | Study Options | Qualifications | Careers |



“

*“Graeme loved supporting young people along their life and career journeys encouraging them to aspire to new challenges; Keystone Trust has continued his work.”*

**Binty Bringans**  
FOUNDING TRUSTEE





# KEYSTONE TRUST

EST. 1994

## TŌ MANA YOUR SUCCESS

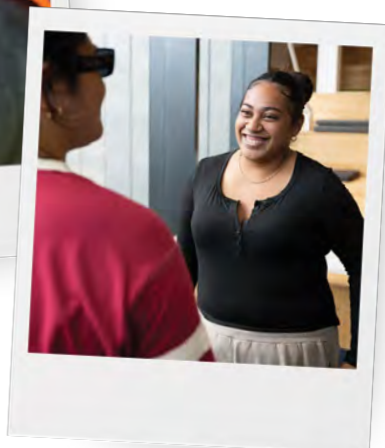
## TŌKU MANA OUR SUCCESS

Founded in 1994, Keystone Trust, has been supporting rangatahi - young people - who have a passion for construction and property but perhaps don't have the financial and networking support to take the step into tertiary study. Our students study a range of disciplines at a variety of tertiary providers (see page 10) with the goal of a professional leadership career in either sectors.

The Trust was established as a legacy to acknowledge the life of Graeme Bringans who died suddenly at 46 years. The son of Timaru Salvation Army officers, Graeme started working when he was 15 years old as a carpark attendant in Wellington, and by his late 40's had listed two property development companies on the New Zealand Stock Exchange. Graeme loved supporting young people along their life and career journeys encouraging them to aspire to new challenges; the Trust has continued his work.

Today there are 250+ alumni from our programme who are paving the way for rangatahi to follow. The Trust provides up to 12 three-year financial scholarships plus a first-year study buddy, a professional mentor in the second-year of study, site visits, industry engagement opportunities, and networking with our range of industry sponsors, workshops and online webinars, career guidance and paid work experience. We also provide three-year school leaver scholarships with sponsor companies, and there are several one-year scholarships for existing tertiary students.

Apply for a three-year Study Award now and take your future to the next level. We look forward to meeting with you and hearing your story.



# CARVE YOUR FUTURE

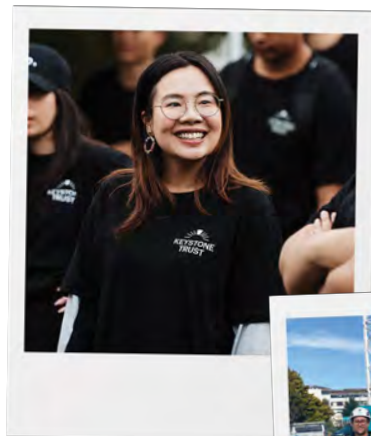
WHAOWHAO  
TO APOPO

Whether you love to design or plan, inspect and analyse, lead people and manage projects, or solve problems with out-of-the-box thinking, the property and construction sectors have a range of exciting career opportunities for you to explore.

Carving your future in this massive multi-billion-dollar industry can see you making high-level decisions and using newfound skills that bring positive change in the lives of our people throughout Aotearoa New Zealand, and even around the world.

Maybe you'll design quality homes and choose which regions, lands, and communities to develop within, or negotiate legal terms to construct revolutionary buildings in small towns or big-smoke cities that make work, eat, life, and play, a great experience.

Our Keystone Trust alumni are thriving in this industry and shaping society through the next wave of residential and commercial buildings to enhance everyday interactions, connections, and experiences.  
**You can do this too!**





“

*“I have learned that I am capable of handling pressure and that staying consistent, even through tough periods, makes a big difference. The Keystone events I attended were meaningful and reminded me that I am supported by a strong network that genuinely wants to see me succeed.”*

—

Moses

KEYSTONE ALUMNI  
2022 STUDY AWARD



# ACHIEVING YOUR DREAMS WITH OUR SCHOLARSHIPS

## WHAT COULD RECEIVING A KEYSTONE SCHOLARSHIP MEAN TO YOU?

Apply now for a Keystone Trust Study Award or school leaver scholarship and you could receive these benefits:

Financial assistance of up to **\$6,000** a year

Quality time with an **experienced mentor**

Ongoing **networking** opportunities

**Wellbeing** support

Build life-long **industry connections**

**Internship** opportunities that kickstart your career

# OUR KEYSTONE SPONSOR WHĀNAU

## PREMIUM PARTNER

Vincent Capital

## KEY SCHOLARSHIP PARTNERS



## SCHOOL LEAVER PARTNERS



## SPONSORS



## SUPPORTERS

Baker Tilly Staples Rodway JBWere NZ Green Building Council Institute of Building Aotearoa Property Council New Zealand  
RobLawMax SWR Group The Clarity Business TupuToa Urban Development Institute New Zealand (UDINZ)

**MEET  
some of our  
STUDENTS**

“

*“I learnt the importance of engineers and realised they are the foundation of our society: past, present and future. Keystone has been a huge part of my overall university experience.”*

—

**CHRISTINA**

**KEYSTONE STUDY AWARD RECIPIENT 2021**

**BACHELOR OF ENGINEERING · UNIVERSITY OF AUCKLAND**

My family comes from a refugee background, and we live on a single income.

Ever since I was a toddler, I have always had a fascination with structures and buildings. It started with drawings of houses and designs of my dream room. Fast forward ten years and I thought I wanted to study architecture until I learnt what engineering was all about. I learnt that it was much more than just software design or being a car mechanic, it was about everything around us - every object and every form of transport. That's what sparked my interest in civil engineering. I learnt the importance of engineers and realised they are the foundation of our society: past, present and future.

Keystone has been a huge part of my overall university experience, plus all the site visits and events Keystone organises really helps you to feel a part of the industry as they introduce you to sponsors and supporters. I think the best thing about Keystone is all the other scholarship recipients. Everyone supports each other and through meeting the other students I was introduced to a part time role for Pragmatix. Working for them is helping me build up my practical hours which is a requirement for my degree. I have already learnt so much from being there and it has provided another perspective into the construction industry.





## **SAMUEL**

**KEYSTONE STUDY AWARD RECIPIENT 2020**

**BACHELOR OF ARCHITECTURE AND FUTURE ENVIRONMENTS · AUT**

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During high school, I developed an interest in human behaviour, the environment and how these relate to construction and design. I am studying architecture because I want to help design well functioning spaces that benefit people and the environment. I also have a passion for the Māori language and tikanga, so have been studying Te Reo at AUT as well.

Growing up it was just mum, my sister and me. My mum was supporting us on a single income and university study was going to be difficult to afford.

Keystone Trust has been everything I've needed as a young professional. I'm more equipped to contribute to the industry because of the time and money they have invested in me. I have learnt (and am still learning) strong social skills, time management and what it means to have integrity. I've been given the chance to lead and help those on a similar path to me too. An opportunity I was grateful to recently receive through Keystone was an introduction to the team at DCF Management. In the short time I've been there, I've been able to see and learn things about project management that will help me become a better architect. It's great to have a different perspective on the industry and to see how I can reduce problems for those I work with in my future as an architect. Opportunities like that don't come around that often and the investment Keystone makes into young people's futures is amazing.

“

***“Growing up it was just mum, my sister and me. My mum was supporting us on a single income and university study was going to be difficult to afford. Keystone Trust has been everything I've needed as a young professional. I'm more equipped to contribute to the industry because of the time and money they have invested in me.”***

”

# WHERE CAN I STUDY?

Keystone Trust supports students considering study in any of these programmes at the following tertiary providers.

## The University of Auckland

### AUCKLAND

- Bachelor of Property
- Bachelor of Property (Hons)
- Bachelor of Engineering (Hons)
- Bachelor of Urban Planning (Hons)
- Bachelor of Architectural Studies
- Bachelor of Laws
- Bachelor of Laws (Hons)

## AUT University

### AUCKLAND

- Bachelor of Engineering (Hons) - Architectural Engineering
- Bachelor of Engineering (Hons) - Construction Engineering
- Bachelor of Engineering Technology
- Bachelor of Design in Spatial Design
- Bachelor of Architecture and Future Environments
- Bachelor of Construction

## UNITEC

### AUCKLAND

- Bachelor of Construction
- Bachelor of Architectural Studies
- Bachelor of Landscape Architecture
- Bachelor of Engineering Technology (Civil)

## University of Waikato

### HAMILTON & TAURANGA

- Bachelor of Engineering (Hons)
- Bachelor of Environmental Planning

## Wintec

### HAMILTON

- Bachelor of Engineering Technology (Civil)

## Massey University

### AUCKLAND, PALMERSTON NORTH & WELLINGTON

- Bachelor of Business (Property)
- Bachelor of Construction
- Bachelor of Design (Hons) - majoring in Spatial Design
- Bachelor of Resource and Environmental Planning

## Open Polytechnic

### DISTANCE LEARNING

- Bachelor of Engineering Technology (Civil)
- Bachelor of Applied Science (Environment)

## Victoria University of Wellington

### WELLINGTON

- Bachelor of Architectural Studies
- Bachelor of Building Science
- Bachelor of Landscape Architecture
- Bachelor of Design Innovation
- Bachelor of Construction

## WelTec

### WELLINGTON

- Bachelor of Engineering Technology

## University of Canterbury

### CHRISTCHURCH

- Bachelor of Engineering (Hons)

## Ara Institute of Canterbury

### CHRISTCHURCH

- Bachelor of Construction
- Bachelor of Architectural Studies

## Lincoln University

### CHRISTCHURCH

- Bachelor of Land and Property Management
- Bachelor of Landscape Architecture
- Bachelor of Environmental Planning and Policy (Hons)

## Otago Polytechnic

### DUNEDIN

- Bachelor of Architectural Studies
- Bachelor of Construction

## The University of Otago

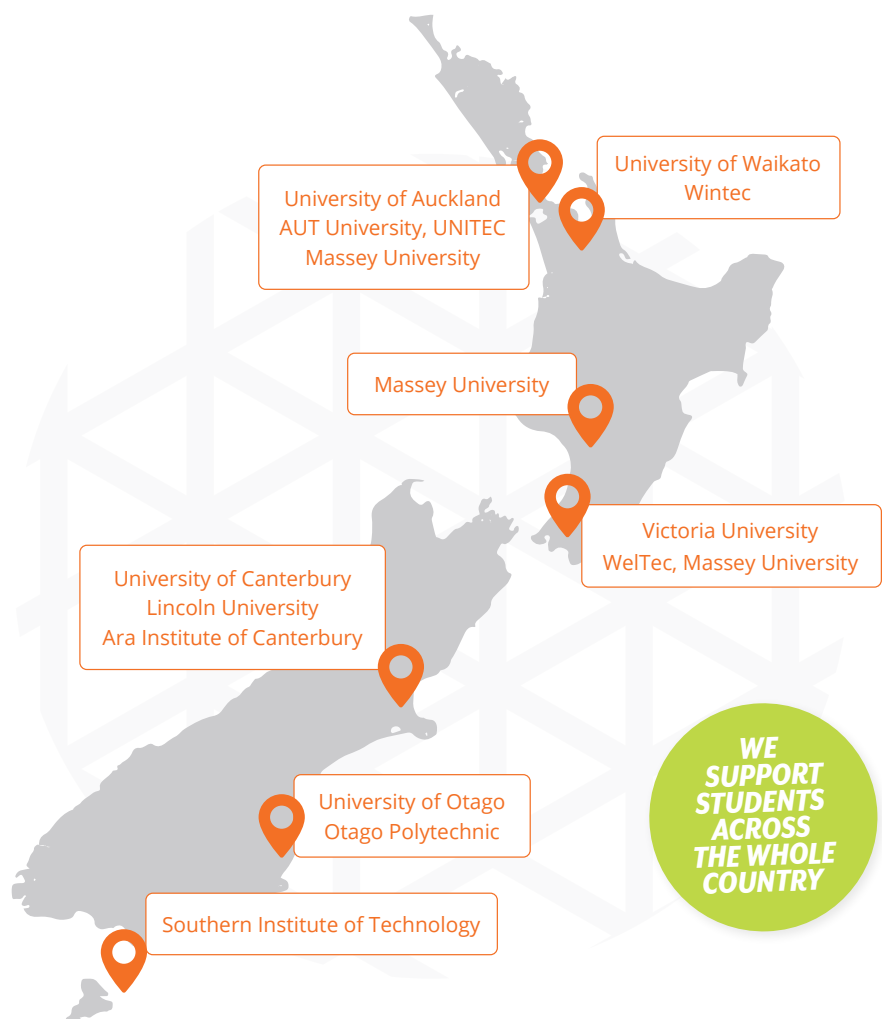
### DUNEDIN

- Bachelor of Surveying

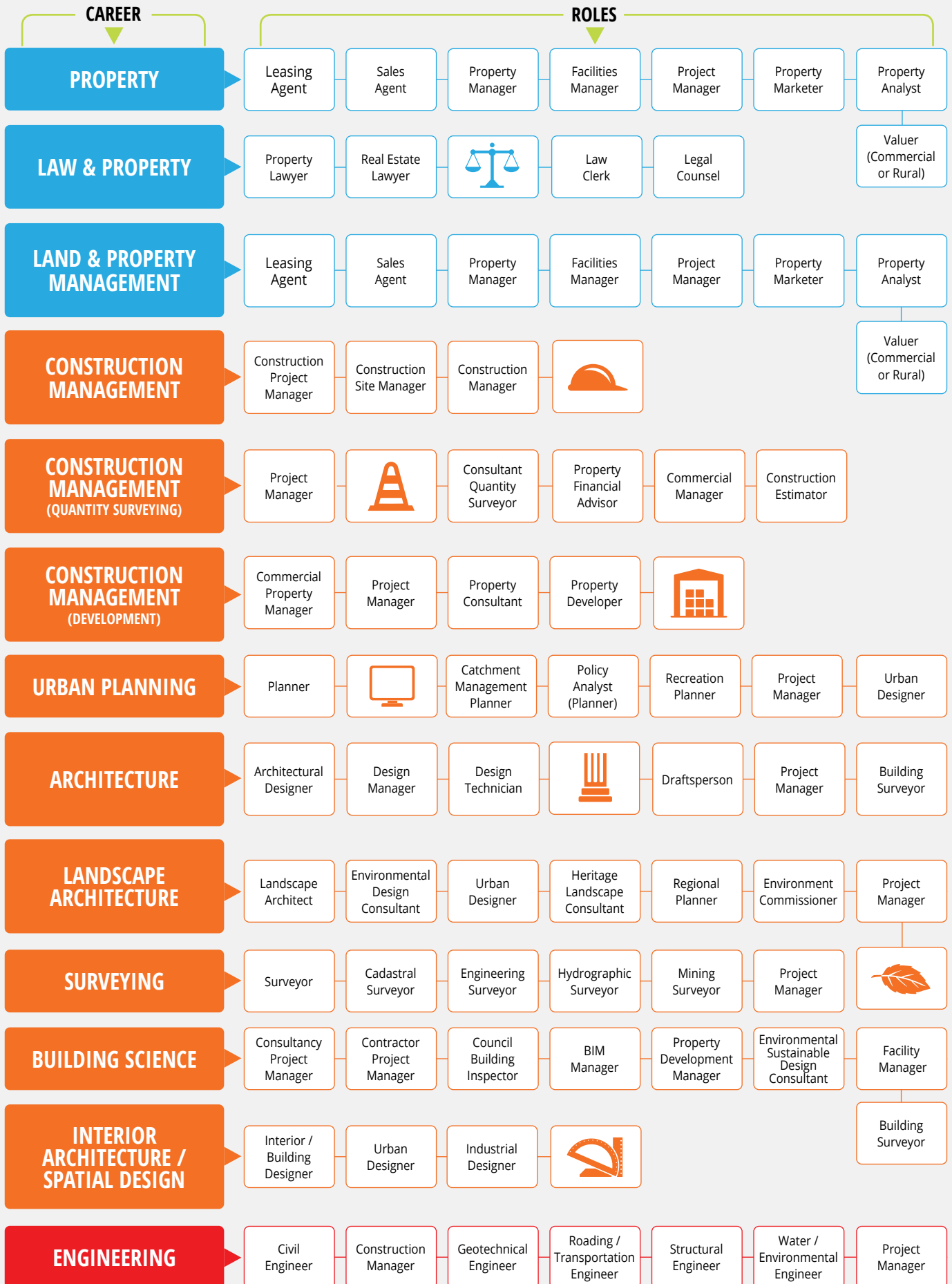
## Southern Institute of Technology

### INVERCARGILL

- Bachelor of Engineering Technology
- Bachelor of Applied Management (Project Management)



# CAREERS ROADMAP



MBIE occupation outlook categories: **SERVICE INDUSTRIES** **CONSTRUCTION & INFRASTRUCTURE** **MANUFACTURING & TECHNOLOGY**

## MEET some of our STUDENTS

“

*“I always loved the process of constructing projects and seeing them completed. I am not the most ‘hands on’ person, yet I’ve realised I love the complexity that goes into building even the simplest projects.”*

—

### ALLEN

KEYSTONE TRUST + C3 CONSTRUCTION  
SCHOOL LEAVER SCHOLARSHIP RECIPIENT 2021

BACHELOR OF CONSTRUCTION • MASSEY UNIVERSITY (ALBANY)

In the long term, I plan to create wealth, not only for myself but for my family. I have a big family, with eight people in our house, my mum is an immigrant and works long hours in the hospital as a receptionist, so money has always been tight.

During school, I always loved the process of constructing projects and seeing them completed. I am not the most ‘hands on’ person, yet I’ve realised I love the complexity that goes into building even the simplest projects. I believe construction management is right for me because although there is a lot of technical stuff, it’s actually all about interpersonal relationships and communication skills. I genuinely like talking to different people and being able to listen to their perspectives and find solutions.

Being the recipient of the Keystone Trust and C3 School Leaver Scholarship meant I didn’t just get a three-year scholarship, I have also been given paid work experience which is so relevant to my studies with C3 Construction. I have also had a mentor along my journey so I can see my long-term goals starting to come to reality.





## SKYLAH

KEYSTONE TRUST + KIWI PROPERTY  
SCHOOL LEAVER SCHOLARSHIP RECIPIENT 2021

BACHELOR OF PROPERTY + BACHELOR OF LAWS (CONJOINT)  
UNIVERSITY OF AUCKLAND

NGĀTI KAHUNGUNU KI RAKAIPAACA

Given my life circumstances, this scholarship has lifted a huge financial burden off me and my whānau. I come from a whānau of five siblings, my parents live in different cities, and in my last year at high school I was flatting with my aunty.

I am studying a Bachelor of Property and Bachelor of Laws conjoint as I have a passion for learning all I can about how to use this knowledge to help my whānau. I am of Māori and Cook Islander descent, and know that education can empower my people by creating better options and choices. Education closes the unemployment gap, and understanding how land and property works means my whānau and iwi will have a place to call 'home'.

Keystone Trust has been a huge part of my tertiary journey – apart from the financial help, the best thing that Keystone offers are the regular check-ins. Their advice helps me get through the day-to-day struggles I face.

“

***“I am studying a Bachelor of Property and Bachelor of Laws conjoint as I have a passion for learning all I can about how to use this knowledge to help my whānau.”***

”

# SCHOLARSHIP TURNED CAREER

## HENRY

KEYSTONE TRUST THE BUILDING INTELLIGENCE GROUP SCHOOL LEAVER SCHOLARSHIP RECIPIENT  
BACHELOR OF BUILDING SCIENCE, VICTORIA UNIVERSITY OF WELLINGTON

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For Henry McIntyre, getting a Keystone Trust School Leaver Scholarship meant a whole lot more than just money.

“It did not only help me financially. The mentoring I got during my three years of study was a huge help.” And it didn’t end there. Like so many Keystone stories, Henry has seen his scholarship turn into a fulltime job with his sponsor.

Henry (Ngāti Raukawa and Ngāti Toa) was a bit of a trailblazer when he was awarded a School Leaver Scholarship in Construction Project Management from The Building Intelligence Group in 2022.

He was the first to receive the scholarship, which was launched to support students during their degree as they worked towards a professional career in project management. It was also the first to specifically support those looking for a profession in construction project management.

The former Deputy Head Boy (Mana Taupau Matua) at St Patrick’s College, Wellington completed his Bachelor of Building Science at Victoria University in Wellington. “The mentoring I got from the project managers at TBIG while I was studying made a huge difference.”

It was his mix of academic, sporting (he was selected for the Māori Secondary School Cricket team in 2021) and personal achievements that originally caught TBIG’s eye.

And he’s still in their sights. With his degree now under his belt Henry is pursuing his passion. He’s assistant project manager at The Building Intelligence Group.



“

***“It did not only help me financially. The mentoring I got during my three years of study was a huge help.”***

—





“

*“For me personally, it is a huge deal. Paying it forward, so the next generation of Keystone recipients can have the same positive experience that I was fortunate enough to have.”*

—

**Tamati**

KEYSTONE TRUSTEE  
2004 STUDY AWARD





# FULL CIRCLE MOMENTS

## TAMATI

STUDY AWARD RECIPIENT 2004  
 DIRECTOR, C3 CONSTRUCTION ·  
 TRUSTEE, KEYSTONE TRUST · SPONSOR · EMPLOYER

## SIMONE

BAYLEYS KEY PARTNER SCHOLARSHIP RECIPIENT 2006  
 DIRECTOR, RUBIX · TRUSTEE, KEYSTONE TRUST · SPONSOR · EMPLOYER

**They started out as scholarship students - and now they've joined the Keystone selection panel and Trust Board.**

That's great news for new applicants: Tamati and Simone know exactly what that crucial Zoom call interview is all about.

Tamati got his scholarship straight out of high school in 2004. Now he heads a major Auckland construction company. "Keystone Trust made it possible for me to achieve my goals. The people I've met through the Keystone Trust whānau are now some of my best mates. It's very inspiring to see how the organisation has grown and now, it's my turn to give back."

His idea of giving back saw him become the first alumnus to become a direct sponsor of the trust.

"For me personally, it is a huge deal. Paying it forward, so the next generation of Keystone recipients can have the same positive experience that I was fortunate enough to have."

Tamati is joined on the Board and selection panel by Simone Sharp - who got a degree in pharmacy before turning to property.

"I've witnessed firsthand the transformative power of Keystone. My journey with the Trust began in 2006 when I became the first Bayleys Real Estate Key Sponsor Scholarship recipient.

"That support didn't just help me through my studies - it opened doors, created connections, and ultimately shaped my career path. Today, I'm passionate about ensuring other young people have the same opportunities I was given."



# WHAT IS A PROPERTY LAWYER?



Josh

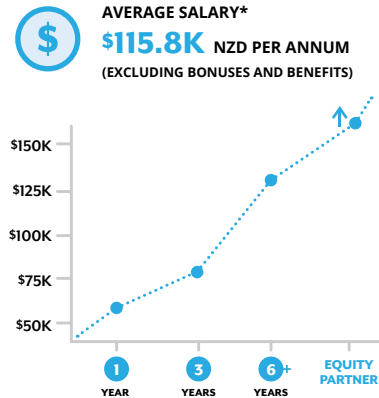
Property lawyers are essential players in the property industry, their niche skills means that they're highly sought after.

Specialists in property agreements, these lawyers understand the fine print, manage the legalities and keep clients secure when legal laws change or new opportunities arise.

These professionals coordinate, write, implement, and complete agreements that protect the full lifecycle value of property, assets, and investments for businesses, and people.

Keystone Trust alumni, Josh is a partner at legal firm Lane Neave. Josh received a Study Award in 2004. When asked what the best thing is about his current role now, he says:

*"I thrive on achieving tangible outcomes for my clients - starting with a blank bit of paper and finishing with a completed project. I also like working with a large number of technical experts and being able to travel widely for work."*



# WHAT IS A PROJECT MANAGER?



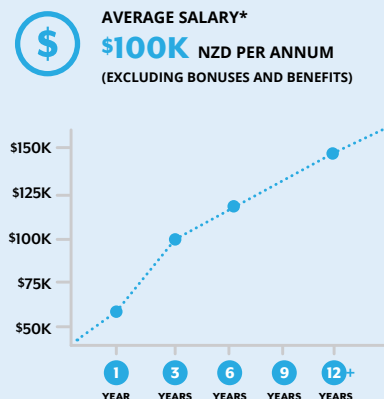
Cynthia

Project Managers are responsible for the success of a construction project. They oversee every aspect, including the planning, execution, monitoring, control and closure. Project Managers ensure that timeframe targets and budgets are met.

Additionally, it's important that these professionals have great communication and people skills.

Keystone Trust alumni, Cynthia, who received a Study Award in 2009, is a Project Manager. She describes her job as:

*"A project manager is the person that connects everything on a project. You talk to the architects, the engineers, the quantity surveyors and the contractors. When a client wants to develop a project, we help make it all happen and we figure out who needs to work with them, like builders and plumbers."*



\*Data for salaries sourced from Hays Salary Guide and careers.govt.nz

# WHAT IS A SURVEYOR?



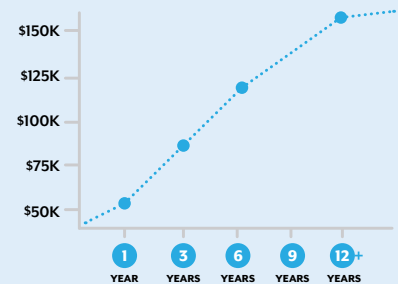
A land surveyor is responsible for carrying out the review of land using technical equipment to ensure it is suitable for a construction project to take place.

In its simplest form, surveying is the science of measurement and positioning. Surveyors are used for several reasons, from legally defining property boundaries and subdivisions, to setting out structural components on a large construction project.

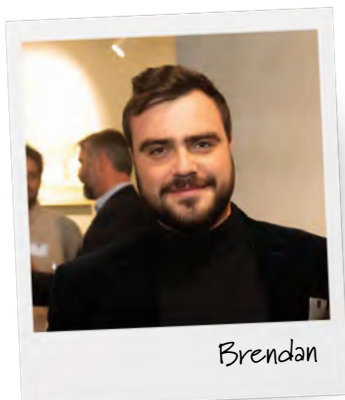
Caleb, Keystone Trust alumni 2017, is a surveyor, and when asked what his favourite thing about the job is, this is what he has to say:

*“My favourite part about my position is the variety of jobs that I am involved in on any given week. I never find myself bored, and I am always learning something new. Because I had a lot of practical hours as part of my degree, I have found the transition to work relatively painless – though there is always more to learn.”*

**AVERAGE SALARY\***  
**\$95K** NZD PER ANNUM  
 (EXCLUDING BONUSES AND BENEFITS)



# WHAT IS AN URBAN PLANNER?



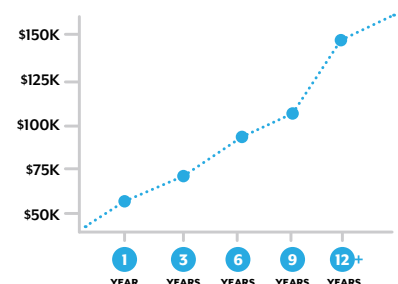
An urban planner is someone who develops plans and programs for the use of land. They use planning to create communities, accommodate growth, or revitalise physical facilities in towns, cities, counties, and metropolitan areas.

Career paths are diverse, and can focus on a range of issues such as how to manage land, transport networks, freshwater systems, and coastlines. A planner could also become a strategist looking at the direction of how a city will grow over the next 50 years.

Keystone Trust alumni Brendan, who received a Study Award in 2016, is passionate about his role and when asked why he chose this pathway he says:

*“I have a passion for the natural environment and want to help our cities, communities and the development sector shift into more sustainable practices. Planning looks at the big picture and seeks to solve “wicked problems”. Being a planner means balancing the need for growth and economic development with social, environmental, and climate justice.”*

**AVERAGE SALARY\***  
**\$90K** NZD PER ANNUM  
 (EXCLUDING BONUSES AND BENEFITS)





**Te Kitohi**

KEYSTONE ALUMNI 2021  
BACHELOR OF CONSTRUCTION  
NGĀRIKI KAIPUTAHI + NGĀPUHI

**MEET THE  
KEYSTONE TRUST  
TEAM**

**Amanda Stanes**  
GENERAL MANAGER

**Felicity Rosenberg**  
STUDENT & OFFICE ADMINISTRATOR

**Ailsa Rinakama**  
MARKETING & EVENTS MANAGER

**Cathy Pereira**  
STUDENT SUPPORT MANAGER